

**44 Speakers** Join the best in class industry meeting for Engineering, Procurement & Construction sector.

# The Amsterdam Engineering Procurement Construction Project Management Forum November 2023 Virtual & In-Person event of the year

27-28-29-30 November 2023



**François Thuault**  
Directeur -  
Contract & Claim  
Management



**Kurt VanStappen**  
Senior Project  
Manager  
**Engie Tractebel**



**Rodney Turner**  
Professor of Project  
Management  
**SKEMA  
Business School**



**Daniel Hoffiz**  
Senior Counsel  
**TotalEnergies**



**Rudi Frederix**  
Project Manager  
Operational  
Excellence  
**Siemens Mobility**



**Craig Thomson**  
Prof. Sustainability  
Built Environment  
**Glasgow Caledonian  
University**



**Thierry Linares**  
Senior Managing  
Director, Construction  
Solutions  
**FTI Consulting**



**Binny Bagga**  
Vice President -  
Energy Services  
Reserach  
**Rystard Energy**



**Fernando Pinto**  
Contracting &  
Procurement  
Specialist  
**EDP**



**Alex Hadden**  
Safety, Health &  
Environment  
Director  
**Brown & Mason**



**Danny Stadler**  
Head of Project  
M management &  
Construction  
**BELECTRIC**



**Zhafran Sulaiman**  
Head  
Decommissioning  
Abandonment  
**Petronas**



**Marco Falconi**  
Contaminated sites  
expert and  
Researcher  
**ISPRA**



**Sherif El Nabawy**  
Engineering  
Manager,  
**Dragon Oil**



**Jacob C. Jorgensen**  
Senior Legal  
Counsel **Maersk  
Supply**



**Heinz Janiec**  
Project Manager  
**Specialty  
Engineering**



**Norman K McLennan**  
Managing Director &  
Consultant



**Renato Nazzini**  
Professor of Law  
**King' s  
College London**



**Vladislava  
Stefanova**  
"Head of Procurement  
Contracting"  
**Solar Montage  
Team**



**Wouter Perry**  
Business Development  
Manager  
**Stantec Group**



**Thomas Salitz**  
Branch Manager

**AUCOTEC AG**



**Mohamed El-Mehalawi**  
Global Improvement  
Leader - Projects  
**DOW**



**Mark Cowley**  
Vice President  
Operations  
**Petrofac**



**Akachidike Kanu**  
Projects Leader  
**Repsol**



**Mashel Gonyora**  
Manager SHE:Enablement,  
Compliance and Assurance  
**Sasol**



**Mark Langerhorst**  
Project Manager  
**Worley**



**Robert Blundell**  
Senior Legal Counsel  
**Nordex UK**



**Gavin Lock Lee**  
CP Projects - Contract  
Management Specialist

**Shell**



**Mark Jones**  
Senior Project Manager  
**Morgan Sindall Construction  
& Infrastructure**



**Madhu P Pillai**  
Advisor - Oil & Gas  
Projects  
**Kentz (Kent)**



**Aamir Awan**  
Director Project  
Management  
**VINCI Construction**



**Natale Pezzimenti**  
Civil engineer  
decommissioning projects  
**EniRewind**



**Lidia Stepanyuk**  
Department Manager,  
Project Controls & Estimating  
**Fluor**



**Herve Baron**  
Senior Project Manager  
**Solvay**



**Bert Rits**  
Head of Projects  
**OMV**



**Ahmed Abdel-Zaher**  
**Khalifa**  
Maintenance Planning  
Manager, Asset Management  
Consultant **(Sidpec)**



**Pepijn Docter**  
Project director  
for offshore wind  
**BP**



**Kevin Danton**  
Group Director  
Procurement & Contract  
**Volitalia**



**Dr. Yvonne Waterman**  
Specialist asbestos liability  
law

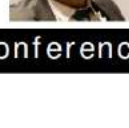
**Waterman Legal  
Consultancy**



**Doina Dobre**  
Senior Cost Estimator  
**Emerald Cost Consulting**



**Grant Morrison**  
Director, Head of Category  
Management  
**Maersk Drilling**



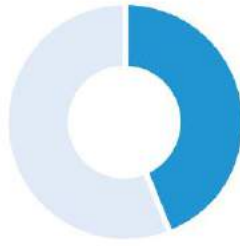
**Moreno Bisio**  
Head of Legal Affairs Wind,  
Solar & Business Development  
**ERG**

# Highlights

## Industry Breakdown



- 41% Oil, Gas & Chemical
- 21% Infrastructure & Others
- 38% Energy Utility



- 44% Project Owners
- 56% EPC Contractors

## Job Function Breakdown



- 50% C Level Executives
- 33% Project & Contract Management
- 17% Engineering & Procurement

### Key Focus:

- Industry growth post pandemic opportunities in 2022
- War in Ukraine: the construction impact on European and global economies The domino effect of the Ukraine crisis on gas and LNG Projects
- Stay ahead with forecast suggesting boost in market growth during the forecast period (2022-2023)
- Resolving restraining factors and navigating towards pre pandemic levels with rising oil & gas exploration activities
- Discover regional insights into driving factor towards rising EPC activities and further increasing the O&G footprint on the market.
- To what extent the project implementation schedule (including in particular the milestones and the final completion date), the procurement plan and the transportation study have to be revisited and, possibly, amended.
- Overcome supply chain disruption and sourcing challenges likely to affect project delivery and margins
- The role of effective relationship management in successful large oil and gas projects Monitoring Negotiations to Mitigate Risk in Multiple Party Contracts.
- Dealing with critical project drivers (time, cost, quality and scope) and how they are affected when Alert Levels change or are redefined.
- Mitigating the risk of delays in power plant projects: An EPC contractor's view on different contractual concepts

## Industry Focus

Project owners, EPC Contractors and Sub-contractors with activities in new construction, and expansion projects from:

- ✓ Oil and gas producers
- ✓ Pipeline owners
- ✓ LNG industry
- ✓ Terminals and storage
- ✓ Law Firms
- ✓ Infrastructure Companies
- ✓ Petrochemical refineries
- ✓ Mining
- ✓ Solar
- ✓ Energy Utility
- ✓ TSO

### 2023 Sponsors



### Who Will Attend

Heads, Vice Presidents, Directors, Managers and Senior executives from contracting companies involved in engineering, Procurement and Construction projects with disciplines including:

- Project Managers
- Project Planners
- Change Managers
- Program Managers
- Portfolio Managers
- Project control functions
- Project Sponsors
- Project Consultants
- Contracts Managers
- Claims Managers
- Compliance Officers
- HSE and HSEQ Managers
- EPC Realisation Managers
- Risk Managers
- Commercial Managers
- Supply Chain Managers
- Procurement Managers
- Sales Managers
- Legal Counsel
- Business Development Managers
- Business Analysts
- Sustainability Managers
- Operations
- Production
- Process



# AUCOTEC

**09:00 Project Execution - In search of excellence**

- Excellence in project execution realistic start
- Out of sequence execution - can we avoid it?
- Project predictability - from systems Benchmarks & Team maturity
- People @ the center What are we doing at Fluor BV

*Lidia Stepanyuk, Department Manager, Project Controls & Estimating **Fluor***

**09:30 Energy Transition (ET) Projects how can EPC contractors smooth & accelerate the FEED to EPC process to meet the needs of ET customers?**

- As recently reported the energy transition to mitigate climate change is becoming more urgent if we are to limit temperature rise to 1.5oC avoid catastrophe ,
- How can EPC contractors adapt and support this?
- How can the FEED to EPC process be open fair and transparent commercially?
- What project execution strategies can be utilised to deliver such projects quickly and efficiently?
- How can the use of digital delivery tools across the project life cycle support accelerated delivery?

*Mark Cowley, Vice President Operations, **Petrofac***

**10:00 Morning Coffee and Networking**

10:30



**Alex Hadden** HSE Director **Brown & Mason**

**11:00 Safety and sustainable D&D: Application of new technologies**

- Best-practice D&D Coal Power Plants
- Safety Culture. A real challenge for us. Anllares and La Robla Projects
- Case Study La Robla: Demolition of the Office building and works with a lift-platform-torch to separate the boiler from the turbine building

**Zhafran Sulaiman** Head Decommissioning & Abandonment **Petronas**

11:30 TBA

**Thomas Salitz** Branch Manager **AUCOTEC AG**

**12:00 Business Lunch**

**13:30 Balancing Transactional Costs to Maximize Returns for EPC Contractors**

- There has been revolutionary transformation in construction industry in last decade has
- Growing competitiveness in the market mainly drove this
- Transaction costs have significant impact on bottom line and project success

**Madhu P Pillai**, Advisor - Oil & Gas Projects, **Kentz (Kent)**

**14:00 Optimizing costs and boosting profitability before, during and after decommissioning**

- A focus on challenges and prospects for the reuse of cement
- Recycling and circular economy as a basis for profitable decommissioning and demolition
- Ensuring profitability by reusing the facilities
- Red flags: How not to turn the decommissioning process into an expensive failure
- Prospects for selling the site: What needs to be considered?
- An examination of budget planning: Why is it vital to have a financial reserve?

**Kurt Van Stappen** Senior Project Manager **Engie Tractabel**

**14:30 The missing link between maintenance and Project**

- People Management
- Maintenance Processes
- Project Management Process
- Reliability Process (link between M & P)

**Rudi Frederix** Project Manager Operational Excellence **Siemens Mobility**

**15:00 Coffee and Networking**

**15:30 Adjusting EPC Lump Sum contracting to market volatility climate : another Pandora box?**

Generating controlled exceptions to fixed pricing : provisional, adjustable or floating sums? The scheduling dimension of the inflationary fever : why Force Majeure will not cure the plague Between the threat of a renegotiation claim and the burden of a partnering approach, which option would YOU take?

**François THUAULT** Director- Contract Management, Major International EPC Contractor

**16:00 Project Cost Increases & Mitigation Strategies**

- Insolvency
- Performance Excuses
- Foreseeability
- Price Adjustment
- Delay
- Increased Costs

**Daniel Hoffiz**, Senior Counsel, **TotalEnergies Distributed Generation**

**16:30 Project Challenges & Opportunities in the current environment**

**Bert Rits** Head of Projects **OMV**

**DAY 2**

**08:30 Registration (Tea / Coffee)**  
**08:50 Opening address from the Chair**

**09:00 Modular projects: design and delivery"**

**Herve Baron** Senior Project Manager **Solvay**

**09:30 DISPUTE CIRCUIT BREAKERS ON MEGA PROJECTS**

Conflict avoidance – early-stage engagement and contracting approaches  
 Appropriate ADR and managing the escalation of disputes  
 Checkpoints in arbitration – staying creative to avoid the full fight

**Thierry Linares** Senior Managing Director, Construction Solutions **FTI Consulting**

**10:00 Risk management for floating offshore wind farms**

- Different from fixed-bottom offshore wind farms
- Business case sensitivities
- Interface management
- Operational challenges
- Geographical expansion and cultural risks

**Pepijn Docter**, Project director for offshore wind **Tata Steel Europe**

10:30 Morning Coffee and Networking

**11:00 Avoidance, management and efficient resolution of disputes**

**Renato Nazzini** Professor of Law **King' s College London**

**11:30 Minimizing EPC Disputes: collaboration between Owner & Contractor**

- How to properly translate risk ownership into risk allocation
- Preventing or addressing disputes before formal dispute resolution
- Sharing best practices, experiences and key learnings

**Gavin Lock Lee** CP Projects - Contract Management Specialist **Shell**

12:00 Business Lunch

**13:30 Offshore Wind Farm Installation Contracts –challenges when mixing BiMCO with FIDIC**

- Dealing with delays
- Knock-for-(almost)-knock
- Payments
- Seabed problems

**Jacob C. Jorgensen**, Senior Legal Counsel **Maersk Supply**

**14:00 EPC contract in renewable energy**

- Voltalia: IPP and EPC Contractor
- Focus on Solar projects contractual scheme
- Impact of project financing onto EPC contracts
- Synergies between procurement and contract

**Kevin Danton**, Group Director Procurement & Contract, **Voltalia**

14:30 Afternoon Tea and Networking Break

**15:00 Keep Projects on track during Front-End Engineering, Construction and Start up**

- Be patient in the Front-End-Engineering and specify correctly the required achievements
- Keep change requests as low as possible, there are many whises which will blow up a project
- Respect new technologies but don't over estimate the savings it could be end up in the opposite
- Have a clear strategy for the design, procurement, construction and start up
- Keep in mind the resource shortages, knowledge, skills and long delivery times.

**Heinz Janiec**, Project Manager, **Specialty Engineering**

**15:30 Collaborative Principles for Better Supply Chain Practice in Managing Projects**

- The rationale for collaborative business practices across supply chains and why collaboration can be the jewel in the crown for organisations in the private, public and 3rd sectors.
- Collaborative arrangements: Different supply chain perspectives, drivers and interdependencies
- Raising the game - the CRAFT 8 Stage Life Cycle Model and ISO 44001: The evolution and emergence of a new global standard for collaborative working in managing projects.
- The importance of stakeholder engagement in harnessing the benefits of collaborative working practices
- Commercial risk and pricing considerations associated with collaborative versus traditional contracting arrangements in managing projects.
- Pan-industry supply chain collaboration: An exemplar case study of solutions developed by and for the energy sector.

**Norman K. McInnann** Professor

**16:00 How to overcome the challenges Renewables Energy Sector – SOLAR**

**Danny Stadler** Head of Project Management & Construction **BELECTRIC**

**16:30 Balancing the energy trilemma in the global EPC markets**

- Growing energy security concerns on supply chain
- Boost in demand for EPC services
- Capacity and cost challenges

**Binny Bagga** Vice President - Energy Services Reserach **Rystard Energy**

**DAY 3**

**08:30 Registration (Tea / Coffee)**  
**08:50 Opening address from the Chair**

**09:00 Lessons Learned in Projects Lifecycle Management**

- Purpose and principles
- Features, application and templates
- Reference case
- Digital transformation

**Akachidike Kanu**, Projects Leader, **Repsol**

09:30 TBA

**Robert Blundell** Senior Legal Counsel **Nordex UK**

10:00 Morning Coffee and Networking

10:30



**11:00 Project Execution Model & 4D Scheduling - Best Practices**

- Project Execution Model;
- Conceptual Design Importance;
- People & Collaboration;
- PEM Strategic, Control and Execution levels;
- Asset Life Cycle Management;
- Global Project Delivery Systems and Geographic Information Systems (GIS)
- Gateway Decisions;
- Front-End Loading (FEL).

Mark Langerhorst, Project Manager, Worley

**11:30 Asset Life-Cycle phases and related EPC project activities.**

Detail requirements in EPC projects for holistic approach of Life-Cycle management including:

- Building reliability engineering for maintenance
- Facilitating asset condition management enablers
- Setting bases of work execution management
- Being ready for leadership from early stages

**Ahmed Abdel-Zaher Khalifa** Maintenance Planning Manager,  
 Asset Management Consultant **Sidi Kerir Petrochemicals Co. (Sidpec)**

12:00 Business Lunch

**13:30 Key elements of effective construction procurement strategies in PV Projects implementation**

- Understanding the importance of construction procurement strategy
- Developing a tailored and detailed procurement plan
- Implementing and monitoring the procurement strategy
- Leveraging technology in construction procurement and navigating challenges

**Vladislava Stefanova** "Head of Procurement & Contracting" **Solar Montage Team**

**14:00 Recognising the ' true value' of knowledge management within EPC project environment**

- Viewing knowledge as a key project asset and resource: core competency
- Theoretical foundations of knowledge management (knowledge types, dynamic nature, context driven)
- Implications of pandemic on the working environment within EPC projects
- Need to remember the importance of people as knowledge holders within a digital project environment
- Recognising that an effective flow of knowledge aids decisions, provides competitive advantage, facilitates sharing and long term learning (inter and intra project)
- Key characteristics of a knowledge management strategy

**Craig Thomson** Prof. Sustainability Built Environment **Glasgow Caledonian University**

14:30 Afternoon Tea and Networking Break

**15:00 EPC projects in the renewables sector**

**Moreno Bisio**  
 Head of Legal Affairs Wind, Solar & Business Development  
**ERG**

**15:30 Factors affecting successful FEED**

Project scope of work, Code and standard, Involvement of the stake holders, selection criteria of the engineering contractor, FEED schedule and timing.

**Sherif El Nabawy** Engineering Manager , **Dragon Oil**

**16:00 Future and Challenges of Project Controls Digitalization**

- The status of EPC project controls; from inaccurate to misleading
- Do we have enough data and tools to replace the current practices?
- A model framework for project controls that relies on data analytics
- The challenges that face the transformation and digitalization

**Mohamed El-Mehalawi** ,Global Improvement Leader - Projects , **Dow**

16:30 Topic TBA

**Fernando Pinto**  
 Contracting and Procurement Specialist  
**EDP**

**DAY 4**

**08:30 Registration (Tea / Coffee)**  
**08:50 Opening address from the Chair**

**09:00 The role of Human and organisational factors in Asset Management**

- Human and organisation factors (HOF): The role of Human and organisational factors in Asset Management.
- Influence of safety management systems on asset and safety performance
- Safety critical communication in asset management
- What can we learn from Asset incidents/accidents and the role of HOF?
- Analysing asset data and promote continual improvement

*Mashel Gonyora, Manager SHE: Enablement, Compliance and Assurance Sasol*

09:30



10:00 Morning Coffee and Networking

**10:30 Best Practise in Megaprojects**

**Rodney Turner** Professor of Project Management  
**SKEMA Business School**

**11:00 A Costa Corrada Case Demolition**

**Marco Falconi** Contaminated sites expert and Researcher **ISPRA**

11:30 **T B A**

**Dr. Yvonne Waterman** Specialist asbestos liability law  
**Waterman Legal Consultancy**

12:00 Business Lunch

**13:30 Eni Rewind experiences in decommissioning of tall structures**

- Eni Rewind decommissioning major challenges at Eni petrochemical sites in Italy
- Plants description  
Project constrains – hot topics
- Demolition Technique: mechanical dismantling & critical lift Project & Execution Phase

**Natale Pezzimenti** Civil engineer decommissioning projects **EniRewind**

**14:00 Zero-emission construction sites**

No N2 & no CO2 emissions during the construction works on site:  
Examples  
Challenges  
Collaboration and outlook

**Wouter Perry**  
Business Development  
Manager **Stantec Group**

**14:30 Afternoon Tea and Networking Break**

**15:00 IoT technologies offered by <https://www.aoms-tech.com/> and the cost benefits they provide from the perspective of EPC project delivery method for the processing and industrial industries**

- Integration of IoT into EPC Projects
- Cost-effectiveness of IoT in EPC Projects
- Case Studies and ROI Analysis

**Doina Dobre**, Senior Cost Estimator, **Emerald Cost Consulting**

**15:00 How to balance the choice of adopting an EPC vs a traditional approach to managing complex projects**

**Grant Morrison**  
Director, Head of Category Management  
**Maersk Drilling**

**15:30 Topic TBA**

**Mark Jones**  
Senior Project Manager & Ambassador  
**Morgan Sindall Construction & Infrastructure**

**16:00 The Digital Era impact over industry**

- Technologies and Risk impact
- Expertise & skill level
- Investment & strategies
- The outcome % of adoption of Tech

**Aamir Awan**  
Director Project Management  
**VINCI Construction**



# AUCOTEC

## EPC AMSTERDAM

ATTRACTING KEY INDUSTRY PROFESSIONALS:



COOs,  
CEOs, VPs,  
Presidents,  
MD's



Planning and  
Change  
Leaders



Business  
Development



Operations  
Specialist



Project  
Engineers



Project  
Managers



Fleet  
Managers



Technical  
Advisory



Efficiency



Environmental  
Managers



### Exhibitor Sponsor

Project Management , Contract & Claims Management  
Project Control ,Strategy & Consulting, Project Leader  
ship ,Risk Management

**MORE INFO:**

Tel: + 420 720 940 653

[allan.bernard@conference-nrg.com](mailto:allan.bernard@conference-nrg.com)

Please complete this form,  
scan and send to:

Tel: + 420 720 940 653

✉ E-mail: [allan.bernard@conference-nrg.com](mailto:allan.bernard@conference-nrg.com)

|  |          |                          |
|--|----------|--------------------------|
| Standard In-Person Registration Fee (per pass) | = €2899  | <input type="checkbox"/> |
| Virtual Pass (attend online)                   | = € 2499 | <input type="checkbox"/> |
| Speaker Package (30 minutes slot)              | = €3 999 | <input type="checkbox"/> |
| Group Discount 3 Ticket                        | = €5999  | <input type="checkbox"/> |
| Exhibition Space(6m2 with 1 delegate passes)   | = € 5999 | <input type="checkbox"/> |

## DELEGATE(S) INFORMATION:

Ms. Mrs. Mr. Name: \_\_\_\_\_  
Surname: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
E-mail: \_\_\_\_\_

Ms. Mrs. Mr. Name: \_\_\_\_\_  
Surname: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
E-mail: \_\_\_\_\_

Ms. Mrs. Mr. Name: \_\_\_\_\_  
Surname: \_\_\_\_\_  
Job Title: \_\_\_\_\_  
E-mail: \_\_\_\_\_

## COMPANY INFORMATION:

Organisation: \_\_\_\_\_  
VAT number: \_\_\_\_\_  
(VAT No. for EU members / Tax number for non-EU members)

Mobile Number: \_\_\_\_\_  
Office Phone Number: \_\_\_\_\_  
Fax Number: \_\_\_\_\_  
Email: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_  
Country: \_\_\_\_\_

### Terms and Conditions:

By submitting this signed booking form, I agree that the following terms and conditions have been read thoroughly and the content is well understood.

### Payment Conditions:

Payment should be made in full immediately after submitting the signed booking form. Payment should always be made in Euros unless indicated otherwise. EPC Forum accepts all kinds of credits cards. Although the preferred means of payment is credit card, in a few cases the bank transfer option may be allowed ONLY on condition that the payment is made within 10 working days upon receiving the proforma invoice. The fee of the event includes the possibility to download speakers' presentations, access to the conference hall & materials, refreshments, lunches and snacks. Each delegate will be responsible for their own hotel accommodation and travel expenses, however EPC Forum will negotiate and offer the best possible hotel rates for its delegates in the same 4-star or 5-star hotel in which the event will take place.

### Substitution Policy:

Substitution of delegate(s) is possible at any time without any extra fees. Nevertheless, EPC FORUM would need at least 3 days prior to the event to make arrangements for the substitute(s).

### Cancellation Policy:

In case a delegate would like to cancel their participation for some unexpected eventualities, such requests must be submitted in written and sent by post 4 weeks prior to the event in order to obtain a full credit note for any future event organised by EPC Forum. The fees charged are strictly non-refundable. If EPC Forum would decide to cancel an on-going event, the delegate would receive a 100% refund of their payment. Non-attendance, otherwise referred to as a "no show" does not signify cancellation. EPC Forum will not be held responsible for events canceled for reasons beyond its control such as natural disasters, accidents, sabotage, trade or industrial disputes, outbreak of disease, hostilities, terrorism, etc. However, a full credit note would be given in each of these cases.

### Data Protection:

EPC Forum agrees to keep clients' information confidential in its database. The client gives EPC Forum the authority to keep their information in its database and use the information in any way necessary in connection with the event, otherwise consent should be sought. Client information will be removed immediately after receiving a written request by post.

### PLEASE NOTE:

All booking forms submitted without a signature are considered invalid. EPC Forum reserves the right to postpone the event to a later date or make changes to the location or confirmed speakers. If a client decides to cancel their participation for these reasons the client will receive a full credit note which covers the amount paid to attend any future event organised by EPC Forum. The hotel information may not be provided at the time of booking but should be ready at least one month prior to the event. In such case, please bear with us.

### Copyright:

The information included in this agenda is strictly meant for the company or person who directly received this agenda from EPC Forum. Under NO circumstance should this agenda be published on the internet or be made available to the general public without the prior consent of EPC Forum. All intellectual property rights in all materials produced and distributed by EPC Forum in connection with this event are expressly reserved and any unauthorised duplication, publication or distribution is strictly forbidden.

## AUTHORISATION AND ACCEPTANCE OF TERMS & CONDITIONS:

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

This booking is invalid without a signature authorisation.

The signatory must be authorised to sign on behalf of the contracting organisation.